



Latam BioBridge

Softlanding Immersion Program for Latin
American Life Sciences Startups



IN COLLABORATION WITH:



What is Latam Bio Bridge?



ChileMass

A high-impact soft-landing and immersion program in Boston for top-tier Latin American life sciences startups.

Program Goals:

Empower startups with the **knowledge, tools, and connections** to:

- Sharpen technology positioning and go-to-market strategy.
- Connect with key players across Boston's life sciences ecosystem — investors, researchers, corporates, and regulators.
- Accelerate U.S. expansion through tailored guidance and real-world exposure.

What's Included?



ChileMass

Pre-Trip Preparation

- 1 group pitch training session in English
- 1 individual coaching session
- Review of pitch deck and recommendations.



COACH

Jennifer Phillips

English for Startups Specialist

Certified pitch coach

Harvard Kennedy School Background

A one-week in-person immersion in Boston featuring:

- Access to workspace and networking at Cambridge Innovation Center (CIC).
- Intensive Workshops with BioStrategy Advisors and local experts on U.S. strategy, IP, regulation, fundraising, and soft-landing logistics.
- At least 3 customized meetings curated by ChileMass, plus opportunities for self-managed networking.
- Site visits to labs, companies, and innovation hubs.
- Participation in key ecosystem events (panels, pitch nights, networking receptions).
- Final Demo Day co-hosted with Latinos in Bio, with exposure to top VCs and partners

Cost of the program /startup: \$5,000 USD

Who is this program for?

We welcome innovative startups based in Latam in Health & Life Sciences sector, including but not limited to:

Core Areas

- Biotech (therapeutics, diagnostics, synthetic biology, genomics)
- HealthTech (digital health, AI for healthcare, remote monitoring)
- MedTech (medical devices, diagnostics, wearables, imaging)
- Bioengineering and biomanufacturing
- Agtech and Marine Biotech.
- Neurotech and Mental Health Technologies

Ideal Participants

- Startups in validation or scaling stage
- Teams with intermediate to advanced English
- Strong Interest in entering the US Market



If you're ready to scale globally—this program is for you.

Sample Agenda

Tentative dates:
March 16–20, 2026

	Monday	Tuesday	Wednesday	Thursday	Friday
AM	Arrival in Boston	Workshop 1 Designing a US– Focused Corporate Strategy	Workshop 2 Planning for US Operations and for a "Soft-Landing" in the US	Workshop 3 US "Strategic Partnerships" and "Investor-Readiness"	Demo Day Before angel investors, VCs and members of Latinos in Bio.
PM	Pitch feedback session Welcoming reception at CIC	Curated Meetings Site Visit	Curated Meetings Site Visit	Curated Meetings Site Visit Venture Cafe networking event	Curated Meetings

Program

Potential Visits



ChileMass

MASSBIO

MassBio: Leading life sciences network with 1,500+ member organizations



Next-gen shared lab space for scaling R&D

MCDERMOTT

Global law firm specializing in IP, biotech, and health (LEAP Program)

Lab | Central

Premier coworking lab hub for biotech in Kendall Square



Open innovation hub for biotech and health startups



Synthetic biology powerhouse serving multiple industries



VC and incubator behind companies like Moderna



Powered by



ChileMass is a Boston-based nonprofit organization that bridges the technology and innovation exchange between Chile and the United States.

Backed by both governments and with over **8 years of active presence in Massachusetts**, we've built a solid network of partners across universities, investors, corporations, and research hubs.

We run ChileMass Emprende, an acceleration program in partnership with CORFO, supporting startups in their global expansion. Over 150 startups have successfully participated since 2021, with more than 50 of them exploring Boston through curated agendas and soft-landing support.

With a binational, bilingual team and a proven track record in international programs, ChileMass offers a professional and trusted platform for startups ready to scale into the U.S. market.



BioStrategy Advisors is a premier U.S.-based consulting firm founded and led by Carolina Alarco, a powerhouse in the life sciences ecosystem with over 25 years of executive experience.

BioStrategy Advisors provides strategic guidance to companies across the biotech, medtech, healthtech, techbio (AI in Bio), and spacetech sectors—at every stage from discovery to commercialization.

With deep domain expertise in corporate strategy, investor-readiness, venture capital, IP, regulatory strategy, and go-to-market planning, Carolina and her team help companies unlock growth and navigate complex global markets. Their therapeutic and modality focus includes rare and neurodegenerative diseases, oncology, protein and antibody therapies, cell and gene therapies, and next-gen medical devices.

Carolina also holds board positions at top biotech companies, major hospitals in Massachusetts, and with MassBio, the Biotechnology Council of Massachusetts. A co-founder of Latinos in Bio, she has been widely recognized as **one of Boston's most influential leaders in the life sciences sector.**

Who

People behind this program



**Carolina
Alarco**

Founder and Principal
Bio Strategy Advisors



**María José
Rubio**

Director of Entrepreneurship
ChileMass



**María Paz
Braun**

Director of Innovation
ChileMass



**Fernanda
Soza**

Executive Director
ChileMass

Why Boston?

Boston is the #1 destination for biotech, health tech and life sciences



Over 1,000 life sciences companies, from biotech and medtech to agrifood, synthetic biology, circular economy tech, biomanufacturing, and bioengineering for planetary health.

A Global Epicenter for Innovation

Cutting-Edge Research Meets Impact

Capital & Connections

Why Now?

The Perfect Moment for Latam Biotech



ChileMass

A Global Boom in Biotech & Life Sciences


- The **global life sciences markets** are projected to surpass **\$4.5 trillion by 2030**.
- **The life sciences sector is expanding rapidly**—covering human health, animal health, agricultural biotech, and environmental innovation.
- Global focus on **One Health** is driving demand for solutions that address the intersection of **human, animal, and planetary health**.
- Biotech and health innovation is now inseparable from **food systems, sustainability, and circular economy strategies**.

Latin America is rising

A new wave of biotech, health tech, and life sciences startups is emerging from Latin America, led by world-class scientists and bold entrepreneurs.

The region is becoming a hotspot for innovation in oncology, rare diseases, diagnostics, remote care, and data-driven health.

Latam founders are ready to scale—but need access to global capital, clinical partners, and regulatory pathways.



Ready to take your startup to
the next level?

Contact us to learn how Latam BioBridge can
support your U.S. expansion.

María José Rubio
Director of Entrepreneurship
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